

CV, Arne Melchior (March 2020)

Personal information

- Arne Melchior, born 1953, Norwegian citizen, current address: Heierstuveien 10, N-0880 Oslo, Norway. Phone 47+99791209; +47 22994000 (NUPI, operator); fax +47 22994050; e-mail: am@nupi.no.
- Office address: Norwegian Institute of International Affairs, C. J. Hambros Plass 2D, P.O. Box 7024 St. Olavs Plass, N-0130 Oslo, Norway.
- Current position: Senior Research Fellow, Centre for International Economics and Trade, NUPI.

Education:

- 1997: Dr. Polit., Dept. of Economics, University of Oslo. Thesis: On the Economics of Market Access and International Economic Integration.
- 1990: Cand. Polit., economics, University of Bergen. Main sub-disciplines: Economics, sociology, philosophy.
- 1981: Certificate of Advanced European Studies, Brügge, Belgium, specialisation: International economics. Scholarship from Norway/Ministry of Foreign Affairs.

Current and previous positions

- 1989-- NUPI, currently Senior Research Fellow and (from April 2018) Head/Coordinator of Centre for International Economics and Trade; former positions: Research associate 1989-92, Head of Department/Research Group for International Economics about 18 years (1992-2005, 2006-7, 2014-March 2018), Assistant Director 1997-2000.
- 1987-1988 Research Assistant, the Norwegian Fund for Market and Distribution Research
- 1981-1987 Norwegian Ministry of Trade and Shipping. Positions as Executive Officer, Senior Executive Officer and Head of Division. Area of work: International trade policy, trade negotiations. Main topics: Bilateral and multilateral negotiations under the MFA/GATT Agreement on textiles. Multilateral negotiations in GATT on MFA III (1981) and MFA IV (1986). Bilateral negotiations with Hong Kong, China, Malaysia, Philippines, India, Sri Lanka, Thailand, Pakistan, Indonesia, Macao, Singapore, Hungary. Head of Delegation in some negotiations. Consultations with EU, Nordic countries etc. Import policies in general. Trade with developing countries. Sanctions against South Africa.
- 1978-1980 Journalism: Part-time work in the newspaper Dagbladet, and as editor of the national Norwegian student newspaper Studentforum in 1978/79.

Teaching and supervision activities

- Regularly Teaching at various universities (part-time assignments), including master-level courses in international trade at the University of Oslo (2002-4), Kiev (Mohyla Academy/ Kyiv School of Economics/ EERC, 2005-11) and University of Tromsø (2006-7). Also teaching in statistics (University of Bergen), and regular assignments on supervision and grading. 1986-96: Teaching the techniques of bilateral international negotiations for public servants and diplomats. Supervision of about 15 Master's theses, mainly at the University of Oslo. Cop-supervision of one Ph.D. student at Norwegian School of Economics.

Project management, consultancy, media etc.

Consultancy: Various consultancy and advisory projects, including for national ministries and international institutions such as the World Bank, FAO, OECD, EU Research, ITC, EERC-Russia.

Research management: At the Norwegian Research Council: Member (2001-2004) and Head (2004-8) of the program board of “Development Paths in the South”; a large research program in the development area. From 2011: Member of Expert Advisory Group for the INDNOR Programme at the Research Council of Norway. Deputy Board member at ISF (Inst. For Social Research, Norway).

Project management and communication: Extensive experience in project management, media, seminar presentations; including project management of about 40 research projects after 2000 (with a combined budget of about 68 mill. 2015 NOK); and frequent seminar and conference presentations domestically and abroad (China, India, Russia, Ukraine, Belgium, France, USA, Poland, UK, Switzerland, Portugal, Nordic countries).

Track record

Total number of publications: About 100. Google Scholar citations: 571.

Selected monographs, edited volumes and book chapters

Maiti, D., F. Castellacci and A. Melchior, 2019, *Digitalisation and Development: Issues for India and Beyond*. Singapore: Springer. Co-author of introductory chapter with the same authors and title, p. 3-30.

Melchior, A., 2018, *Free Trade Agreements and Globalisation: In the Shadow of Brexit and Trump*. Palgrave/MacMillan 2018. <https://link.springer.com/book/10.1007/978-3-319-92834-0>, hardcover ISBN 978-3-319-92833-3.

Melchior, A. and U. Sverdrup, 2015, *Interessekonflikter i norsk handelspolitikk (Conflicts of interest in Norway’s trade policy)*, Oslo: Universitetsforlaget, 2015. Coauthor of “Introduction” and Chapter 3: “EU som handelspolitisk aktør” (the EU as a trade policy actor), author of Chapter 1: “Interessekonflikter i norsk handelspolitikk” (conflicts of interest in Norway’s trade policy) and Chapter 8: “Handelspolitikken for tekstilvarer 1977-1986” (trade policies for textiles, 1977-86).

Melchior, A., 2015, *Post-Soviet trade, the Russia Far East and the shift to Asia*, Chapter 3, pp. 61-96 in J. Huang & S. A. Korolev (eds), 2015, *Developing Asia Pacific’s last frontier: Fostering International Cooperation in the Development of Russia’s Far East and Siberia*, Palgrave-Macmillan.

Melchior, A., 2011, *East-West Integration: A Geographical Economics Approach*, Chapter 2, pp. 23-44 in Dabrowski, M. and Maliszewska (eds.), *EU Eastern Neighborhood. Economic Potential and Future Development*, Heidelberg: Springer.

Melchior, A., 2006, *Micro-dynamics of international trade: Evidence from seafood exports*. Chapter 7, pp. 168-189 in Asche, F. (ed.), 2006, *Primary Industries Facing Global Markets*, Universitetsforlaget.

Melchior, A., 2003, *Internationalisation of the information technology industries: Myths and facts*, pp. 56-79 in H. Godø (ed.), *ICT after the dot-com-bubble*, Gyldendal akademisk, 2003.

Melchior, A. and Victor D. Norman (eds.) (in Norwegian), *From GATT to WTO. Trade Policy Challenges at the 50th Anniversary of GATT*, Oslo: NUPI 1998, ISBN 82-7002-060-5. Author of Chapter 5, pp. 88-114, *Regional trade blocs – a threat to the global trading system*. Oslo: NUPI 1998.

Fagerberg, J., Lundberg, L., Hansson, P. og Melchior, A. (eds.) (1997): *Technology and international trade*. Cheltenham UK/Brookfield US: Edward Elgar. ISBN 1 85898 528 5. Author of Chapter 5, *New theory and evidence on the standard good hypothesis*, pp. 75-90. Cheltenham UK/Brookfield US: Edward Elgar.

Melchior, A., *On the economics of market access and international economic integration*, Ph.D. dissertation, Dept. of Economics, University of Oslo. Submitted September 1996, published in the series “Økonomiske Doktoravhandlingar” (Ph.D. Dissertations in Economics) No. 36/97. xv+317 p.

Selected journal articles

- Melchior, A., 2019, Russia in world trade: Between globalism and regionalism. *Russian Journal of Economics* 5(4): 354-384. <https://doi.org/10.32609/j.ruje.5.49345>
- Melchior, A., 2015, Internasjonale handelsavtaler 2015 – trender og utfordringer, *Magma* 2015(5): 30-43.
- Melchior, A., 2013, International Trade, Trade Costs and Middlemen: A New Look at Mirror data, in *Journal of Social and Economic Development* 2013 Vol. 15, pp. 50-67.
- Melchior, A., 2010, Globalisation and the Provinces of China: The Role of Domestic Versus International Trade Integration, *Journal of Chinese Economic and Business Studies* 8(3): 227-252.
- Melchior, A., 2006, The Most and the Least Favoured Nations: Norway's Trade Policy in Perspective, *The World Economy* 29(10): 1329-46.
- Melchior, A., Norway, EFTA and the global race for free trade agreements, *Internasjonal Politikk* No. 1/2004.
- Melchior, A., 2001, Global Inequality: Perceptions, Facts and Unresolved Issues, *World Economics* 2(3): 87-108.
- Melchior, A. and K. Telle, 2001, Global Income Distribution 1965-98: Convergence and Marginalisation (with Kjetil Telle), *Forum for Development Studies* 1/2001.
- Melchior, A., 1999, Globalisation and labour standards: A look at East Asia. *Internasjonal Politikk* 57/3 (1999): 295-321.

Selected policy-oriented reports and studies

- Melchior, A. (ed.), 2016, TTIP and Norway: Impact and trade policy options, NUPI Report No. 9/ 2016. Also in Norwegian as: TTIP og Norge: Virkninger og handlingsvalg. NUPI Report No. 8/2016. Edited by Arne Melchior. With contributions from Ivar Alvik, Tarjei Bekkedal, Gabriel Felbermayr, Marcus Gjems Theie, Leo Andreas Grünfeld, Hege Medin, Klaus Mittenzwei, Ivar Pettersen and Frode Veggeland.
- Felbermayr, G., R. Aichele, I. Heiland, A. Melchior & M. Steininger: TTIP: Potential Effects on Norway. Munich: Ifo Working Paper 228/2016.
- Melchior, A., 2015, WTO enlargement, tariffs and world seafood trade, *FAO Fisheries Circulars* No. 1100, 2015.
- Johansen, S. Ø., P. B. Maurseth, A. Melchior, H. Medin, U. Sverdrup, M. Gjems-Theie, 2014, Transatlantisk frihandel og Norge (Trans-Atlantic free trade and Norway)), *NUPI Report* 7/2014, 152p.
- Melchior, A., J. T. Lind and C. M. Lie), 2013, Norway, Asia and the Global Value Chains, study for the Ministry of Foreign Affairs, December 2013, *NUPI Report*, 110pp.
- Melchior, A., K. Rich and B. Perry, 2012, Norsk handel med det fattigste: Mellom profitt og utviklingspolitikk (Norway's trade with the poorest: Between profits and development politics), *NUPI Report*, February 2012, 142p., www.nupi.no
- Melchior, A., 2010, Services and Development: the Scope for Special and Differential Treatment in the GATS (with Åshild Johnsen and Christopher Stevens), *NUPI Report*.

Selected papers or work in progress

- Melchior, A., 2017, Wealth of Nations Revisited. Commodities in the World Economy. Mimeo.
- Melchior, A., 2016, Food price differences across Indian states: Patterns and determinants. *NUPI Working Paper* No. 869.
- Medin, H. and A. Melchior, 2015, Trade barriers or trade facilitators? On the heterogeneous impact of food standards in international trade (with Hege Medin), *NUPI Working Paper* No. 855.

Melchior, A., 2010, Globalisation, Domestic Market Integration, and the Regional Disparities of India, Oslo: Norwegian Institute of International Affairs, Paper No. 780.

Melchior, A., 2008, Regional Inequality and Convergence in Europe, 1995-2005, Warsaw: CASE Studies and Analyses No. 374/ 2008.

Melchior, A., 2004, North-South Trade and Wages with Complete Specialisation: Modifying the Stolper-Samuelson Relationship, NUPI Working Paper No. 666, 2004.

Melchior, A., 2002, Sunk Costs in the Exporting Activity: Implications for International Trade and Specialisation, Norwegian Institute of International Affairs, NUPI Paper No. 634, 2002.

Melchior, A., Globalisation and industrial location: The impact of trade policy when geography matters. NUPI Paper No. 608/ 2000.

Selected shorter articles for dissemination purposes

Melchior, A., 2017, Handelspolitikken under Trump. NUPI Paper No. 879.

Melchior, A., 2011, India, China and East Asia: How strong are the winds from the East? *Internasjonal Politikk* 69(3), 2011: 517-525.

Melchior, A., 2011, Fattigdom, vekst og ulikhet i India og Kina (Poverty, growth and inequality in India and China), *Hvor hender det?* 18/2011, www.nupi.no.

Melchior, A., 2009, Europe's recent transition: Growth, convergence and regional disparities" CASE Network E-brief 5/2009, Warsaw, May 2009.

Melchior, A., 2007, Aid for Trade and the Post-Washington Confusion, paper written for the Norwegian Ministry of Foreign Affairs/ NORAD, NUPI Paper No. 715, January 2007.